# Procurement Functional Maturity Quick Assessment

## Prepared for Test Company

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Grosvenor Procurement Advisory

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### The current Procurement Functional Maturity at Test Company

#### **Purpose and Background**

This report details the current Procurement Functional Maturity Level at Test Company. It is a high level comparison against similar organisations based on a self-assessment of 22 questions.

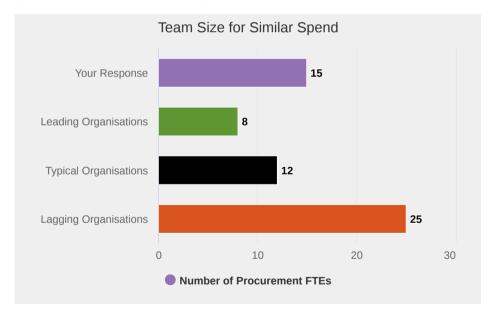
The underlying assessment used Grosvenor's Quick Assessment method for Procurement Maturity. We recommend undertaking a more detailed assessment that is based on a more robust set of questions and can therefore identify recommended better practice improvements to your function.

You have provided the following information on which we have based the benchmarks contained in this report:

- Your industry: **Professional Services**
- Your annual procurement volume: Between \$500M and less than \$800M
- Number of procurement staff: 15

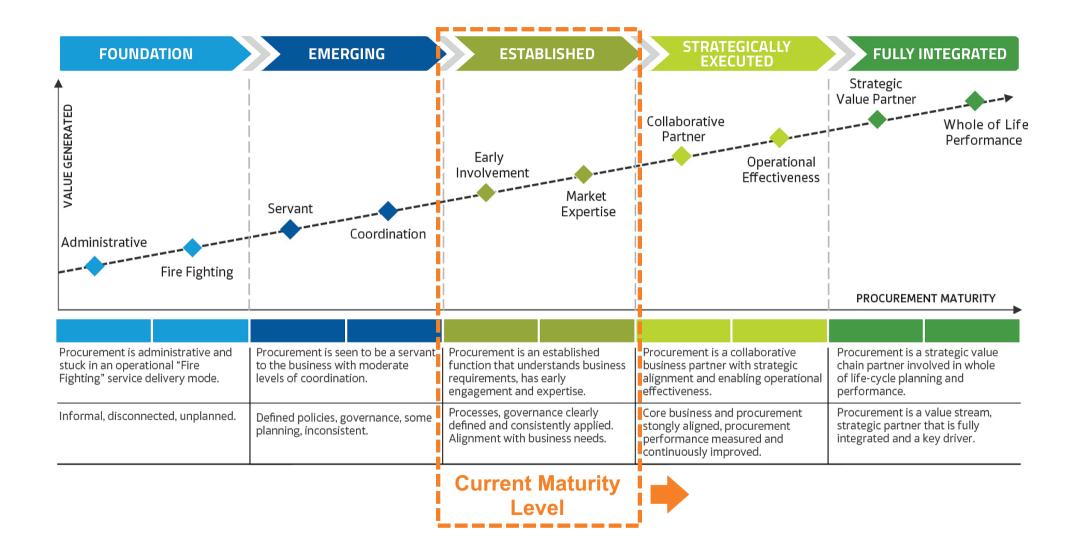
#### **Procurement Team Size Benchmarks**

We have assessed how the number of staff reporting directly or indirectly into the Chief Procurement Officer compares to those organisations that have a similar annual procurement volume to yours:





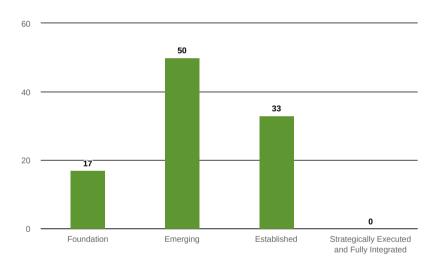
## Your Procurement Functional Maturity Level is "Established"





## This is how your Procurement Functional Maturity Level of "**Established**" compares to other organisations

The following chart shows the distribution for the procurement functional maturity of organisations that have a similar annual procurement volume:



Procurement Maturity, Percentage of Organisations with a Similar Size

#### **Foundation**

Procurement functions at this level are often small and do not have much support from the wider organisation. They are focused on getting things done, often in a manner that is reactive to other stakeholder's timelines and mainly consists of basic administrative support.

#### **Emerging**

Procurement functions at this level have established the most critical procurement processes and policies for stakeholders to follow. Procurement is often seen as an enforcer of internal policies but has had some successes in coordinating business units to achieve better organisational outcomes through earlier planning.

#### **Established (Your Maturity Level)**

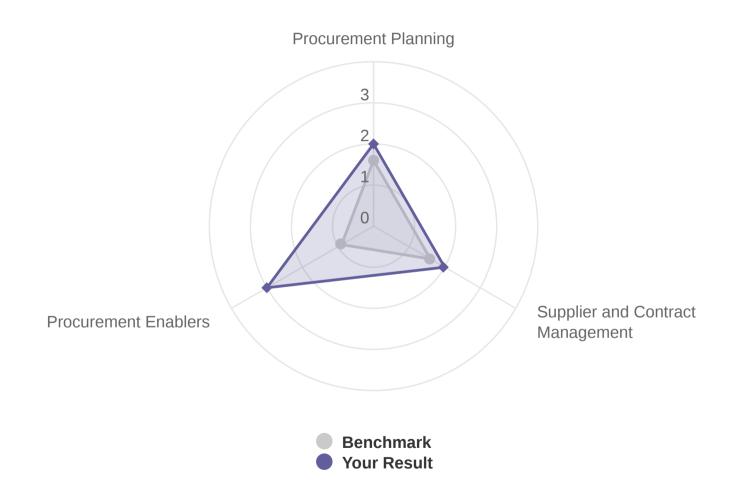
Procurement functions at this level understand their own organisation and their stakeholders well enough to provide proactive business advice beyond compliance requirements. For example, procurement is able to suggest suitable suppliers, suitable commercial models and how to achieve innovation through the supply chain.

#### Strategically Executed and Fully Integrated

These two maturity levels have been combined for this assessment into what can be considered 'Best Practice'. Procurement is a core part of these organistions, which often deliver major infrastructure projects, public-private partnerships, or complex human services contracts. It includes proactive supplier engagement, risk mitigation, and data-driven decision-making.



## Your detailed results compared to other organisations of a similar size





### What you can do now to improve your procurement functional maturity

From our research we know that the following five initiatives make the difference between medium maturity procurement functions and those that have implemented better practice.

We would suspect that increasing your capabilities across those five levels would make the biggest difference to your organisation:





